
MSHP OVERVIEW

MSHP is an organization that consists of practitioners of health-system pharmacy. It was created in 1944 by several hospital pharmacists in Baltimore to help provide a network of practitioners that could address common issues such as the procurement of certain scarce chemicals (due to WWII) such as triethanolamine, glyceryl mono-stearate, thymol and ethyl alcohol.

Today, MSHP has over 500 members, and the group's purpose has grown to include a diverse set of goals focused on promoting optimal patient outcomes. To help achieve this goal, MSHP provides its members with several opportunities throughout the year to receive continuing educational credit. It also strives to foster professional development through mentoring, networking, access to resources, and information exchange venues, both formally and informally.

MSHP has several committees that work to achieve its goals. Some of the committees include public affairs, safety, education, membership, student, nominations & awards, strategic planning, finance, and the industry advisory committee (IAC).

The IAC is a group of biotech and pharmaceutical hospital professionals that have joined forces with health-system pharmacy to help improve patient outcomes. To achieve its goals, the IAC works to provide quality education to hospital pharmacy practitioners and improve pharmacy and industry relations.



Maryland Society of Health-System Pharmacists INDUSTRY ADVISORY COMMITTEE

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The Maryland Society of Health System Pharmacists ASSOCIATE MEMBERSHIP

**for Biotech & Pharmaceutical
Hospital Sales Professionals**



**“I'M IN SALES,
WHAT'S IN IT FOR ME?”**

**Working to Improve Pharmacy
& Industry Relations**

Benefits of Membership

- Networking Opportunities with:
 - ✓P&T Committee Members
 - ✓Pharmacy Directors
 - ✓Clinical Pharmacists
 - ✓Pharmacy Buyers
 - ✓Pharmacy Staff
 - ✓Other Sales Professionals
 - ✓GPO's
- Partnership with Pharmacy
- Help Improve Industry Relations
- Display/Exhibit Opportunities
- Preferential positioning and access to key pharmacy leaders at the Annual Leadership Breakfast with Directors and Key Pharmacy Staff.
- Participation in Hospital Preceptorship Program
- Free attendance to monthly dinner programs
- Continuing Education Opportunities
- Awards & Recognition.



MSHP- Industry Advisory Mission

The MSHP Industry Advisory Committee is a voluntary group of biotech and pharmaceutical, hospital professionals working to provide quality education to hospital pharmacy practitioners and to improve pharmacy and industry relations.



MSHP-Industry Advisory Core Values

- Professionalism
- Fair Balance
- Honesty
- Commitment

MSHP SCHEDULE

The Industry Advisory group meets regularly with members of the MSHP Leadership to discuss ways to better partner with MSHP pharmacist members as well as discuss challenges within the industry profession. This is a voluntary meeting, attendance is not mandatory.

Working to Improve Pharmacy & Industry Relations

MSHP-IAC Membership

Membership Categories

- Field Sales Rep Medical Liaison
 Sales Manager Other

1 Year Membership \$78.00

Name: _____

Company: _____

Phone: _____

E-mail: _____

Referred by: _____
(please attach your business card to this application)

Method of Payment

- Check Enclosed MasterCard
 Visa American Express

Credit Card # Exp. date

Signature

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